



## Mastering Networking & Partnerships

ENHANCE YOUR EFFECTIVENESS THROUGH NETWORKS AND PARTNERSHIPS!

### COURSE DESCRIPTION

This is an introductory course on 'Networking & Partnerships'. The student will learn about the various topics related to partnering of not-for-profit organizations.

### OBJECTIVES OF THE COURSE

- Define what Networks & Partnerships are and understand the different types of partnerships.
- Understand the Biblical perspective of partnerships and how they are rooted in the Scriptures.
- Identify the barriers in working together and possible ways to resolve them.
- Understand that partnership is a process and learn about its different stages
- Identifying the roles and responsibilities of a Partnership Facilitator.

### OUTCOMES OF THE COURSE

At the end of the course, the learners will understand the different stages of launching a partnership in an NPO and learn the role of a facilitator.

### DURATION OF THE COURSE

The course duration will be of 5 Weeks, with 1 Unit being completed each week, plus a 1-week grace period.

### OUTLINE OF THE COURSE

#### INTRODUCTION TO PARTNERSHIPS AND NETWORKS

# 1

#### TOPICS - UNIT 1

1. Define Networks and Partnership
2. Why is partnership important?
3. Types of Partnerships
4. What is a One-to-one and Multi-Member Partnership?

## THE BIBLICAL BASIS OF PARTNERSHIP

# 2

### TOPICS - UNIT 2

1. What does Bible talk about Partnership and the nature of God?
2. Paul's Model for Partnership in Mission?
3. Examples of Partnership in the Bible (Old Testament)
4. Examples of Partnership in the Bible (New Testament)

## THE BARRIERS & BENEFITS TO THE FORMATION OF NETWORKS AND PARTNERSHIPS

# 3

### TOPICS - UNIT 4

1. Barriers to Forming Networks & Partnerships [Barrier 1-2]
2. Barriers to Forming Networks & Partnerships [Barrier 3-5]
3. Benefits of Networks & Partnerships
4. Importance of Communication in Networking and Partnership

## THE PROCESS OF PARTNERSHIP

# 4

### TOPICS - UNIT 4

1. Stages of developing a Partnership: Exploration
2. Stages of developing a Partnership: Formation
3. Stages of developing a Partnership: Operation
4. Importance of building trust in partnership development?

## THE PARTNERSHIP FACILITATOR

# 5

### TOPICS - UNIT 5

1. The role of a Partnership Facilitator
2. Partnership Principles 1-6
3. Partnership Principles 7-12
4. Introduction to the Advance level of Partnership Course.

## COURSE REQUIREMENTS

- Summaries
- Quiz
- Application Oriented Question (AOQ)
- Course Paper
- Task presentation

## WHEN WILL THE ZOOM LIVE SESSIONS BE HELD?

The live sessions will be held once a week from 6:00 PM to 7:00 PM.

## WHAT IS THE COURSE FEE?

The total course fee is **Rs 2,499 (incl. GST)**

## HOW CAN I ACCESS THE COURSE CONTENT AND SUBMIT MY ASSIGNMENTS?

An account will be created for you on our online learning platform, through which you can login and access the video lectures, reading material and assignments.

## WHAT IS THE DURATION OF THIS COURSE?


It is a 1.5 Month online course. The course will begin on 25th Oct to 30th Nov 2023

## IS THIS A UNIVERSITY PROGRAM? WILL I GET A CERTIFICATE AT THE END OF THIS COURSE?

No. This is not a University Program. It is offered by InterDev& CIM. On successful completion of this course, you will be given a digital certificate and marklist from Interdev & CIM.

Those who are doing this course as part of their MA programme will receive their MA certificate after completion of all requirements of the MA programme

## CONTACT

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